AMA | Austen Morris Associates

Invested Together, Always

NICK PITRO

Senior Partner

"Motivated by the fear of being average."

- Anonymous

PROFESSIONAL ACHIEVEMENTS

- Bachelor of Commerce Degree
- Higher Certification in Wealth Management - Level 5
- RE5 Compliant
- FICA Awareness Certification
- PSS Course 2005 (Professional Selling Skills)
- Associate Partner at Austen Morris Associates
- Global Consultant managing clients across 5 continents

PERSONAL ACHIEVEMENTS

- At the age of 27 Head of Sales for a 15 man strong professional sales team
- Co-chair of the Leopard Identification Project
- Regional Head for one of South Africa's top global advisory firms
- Avid amateur wildlife photographer
- Made Associate Partner at Austen Morris Associates in 2020
- Proud husband and father of two

Nick Pitro is a Senior Partner and Financial Adviser at Austen Morris Associates, where he has been a driving force behind the firm's growth, performance, and people development since joining the group in 2017.

With more than 20 years of professional consulting experience, Nick advises a diverse, international client base spanning five continents. He is widely respected for his relationship-driven approach, strong ethical foundation, and ability to deliver clarity and confidence in both complex and volatile market environments. His advisory philosophy is centred on long-term value creation, disciplined strategy, and aligning financial decisions with each client's broader life and business goals.

Nick's consistent performance and leadership journey culminated in his appointment to Senior Partner — a distinction reserved for a select and elite group within the AMA Group of Companies. Beyond his advisory role, he holds responsibility for global sales leadership and training, playing a pivotal role in developing and mentoring client-facing professionals across the group. In this capacity, Nick helps ensure that every interaction reflects the expertise, professionalism, and client-centric standards synonymous with the Austen Morris Associates brand.

Known for his calm leadership style and ability to motivate those around him, Nick is equally effective navigating periods of challenge as he is driving momentum during times of growth. His commitment to excellence, accountability, and continuous improvement remains central to his impact within the business.

Outside of the office, Nick is an avid wildlife photographer, a passionate sports enthusiast, and a devoted husband and father — interests that reflect his appreciation for discipline, patience, and perspective both professionally and personally.

AREAS OF SPECIALIST FOCUS

- Investment Structuring for Entrepreneurs
- Global Portfolio Structuring and Management
- Discretionary Trust Setup and Management
- Strong relationship focus

PRIVATE WEALTH MANAGEMENT

- Retirement Modelling & Planning
- Estate Planning & Fiduciary Review
- Quantitative Portfolio & Fund Analytics
- International Tertiary Education Planning
- Direct International Property Investments
- UK & US Pension Planning & Transfers
- Portfolio Gearing & Sophisticated Investments
- Mutual Funds & Exchange Traded Funds
- Direct Share Investments
- Investment Bank Products
- Employee Benefit Schemes
- Business Assurance
- Health Care