AMA | Austen Morris Associates

Invested Together, Always

MICHAEL LOVE

Consultant

"The best way to predict the future is to create it"

- Abraham Lincoln

PROFESSIONAL ACHIEVEMENTS

- His previous business received multiple awards while he was operating partner
- Completed his IMM diploma via correspondence
- US Regulatory status - Series 65

PERSONAL ACHIEVEMENTS

- Achieved a "hole in one" in 2009
- Managed several initiatives for animal rescue organizations to assist with food and funding

Michael has more than a decade's experience in managing businesses. His areas of proficiency being people and process management, directing marketing, key B2B relationship management, strategic planning, budgets and finance. Michael has been an entrepreneur from an early age and has played a role in consulting to entrepreneurs on all aspects of marketing, customer/client engagement and best general business practices. Business minded with an eye for opportunity, Michael is highly detail orientated and results driven.

As a talented consultant with a wide skill set, Michael was head hunted by Austen Morris Associates Founding Senior Partner, Greg Morris. Since joining AMA, he has worked closely with both Greg Morris and the Group Commercials and Acquisitions Partner, Ian Edwards, by assisting on special projects and acquisitions.

Michael understands the value of good communication, building trusted partnerships and taking the time to really understand his clients' financial needs and goals. Currently, Michael manages a book of clients across Europe, Asia, North America, as well as Australia and Mauritius. Michael is a registered US advisor and holds his Series 65 which is the North American Securities Administrators Association (NASAA) Investment Advisers Law Examination.

He is an avid golfer and fan of all sports. Most of his personal time is spent with family, friends and being a devoted husband and father to two girls.

AREAS OF SPECIALIST FOCUS

- Client Servicing and Relationship Management
- Portfolio and Investment Review
- Retirement Planning
- Investment Structuring for Entrepreneurs
- Global Portfolio Design and Management
- Discretionary Lump Sum Investing
- Regular Savings Investments
- UK & US Pension Planning & Transfers

PRIVATE WEALTH MANAGEMENT

- Retirement Modelling & Planning
- Estate Planning & Fiduciary Review
- Quantitative Portfolio & Fund Analytics
- International Tertiary Education Planning
- Direct International Property Investments
- UK & US Pension Planning & Transfers
- Portfolio Gearing & Sophisticated Investments
- Mutual Funds & Exchange Traded Funds
- Direct Share Investments
- Investment Bank Products
- Employee Benefit Schemes
- Business Assurance
- Health Care