AMA | Austen Morris Associates

Invested Together, Always

MICHAEL LOVE
Consultant

"The best way to predict the future is to create it"

- Abraham Lincoln

PROFESSIONAL ACHIEVEMENTS

- His previous business received multiple awards while he was operating partner
- Completed his IMM diploma via correspondence
- US Regulatory status - Series 65

PERSONAL ACHIEVEMENTS

- Achieved a "hole in one" in 2009
- Managed several initiatives for animal rescue organizations to assist with food and funding

Michael Love is a Financial Adviser at Austen Morris Associates, bringing over a decade of experience in business leadership, strategic planning, and client advisory across international markets.

With a strong entrepreneurial foundation, Michael has spent much of his career advising business owners and professionals on growth, operational efficiency, and long-term strategy. His expertise spans people and process management, marketing direction, key B2B relationship management, budgeting, and financial oversight—skills that allow him to take a holistic, commercially astute approach to financial planning.

Recognised for his broad skill set and results-driven mindset, Michael was headhunted by Austen Morris Associates' Founding Senior Partner, Greg Morris. Since joining the group, he has worked closely with both Greg and Senior Partner, Nick Pitro, contributing to special projects and strategic acquisitions within the business.

Michael places strong emphasis on clear communication, trusted partnerships, and a deep understanding of each client's financial objectives. He currently manages a globally diversified client base across South Africa, Europe, Asia, North America, Australia, and Mauritius, supporting clients with structured, forward-looking financial solutions tailored to their personal and professional goals.

He is a registered U.S. adviser and holds the Series 65 qualification, having successfully completed the North American Securities Administrators Association (NASAA) Investment Advisers Law Examination. Outside of his professional role, Michael is an avid golfer and sports enthusiast. Above all, he values time spent with family and friends and is a devoted husband and father to two daughters.

AREAS OF SPECIALIST FOCUS

- Client Servicing and Relationship Management
- Portfolio and Investment Review
- Retirement Planning
- Investment Structuring for Entrepreneurs
- Global Portfolio Design and Management
- Discretionary Lump Sum Investing
- Regular Savings Investments
- UK & US Pension Planning & Transfers

PRIVATE WEALTH MANAGEMENT

- Retirement Modelling & Planning
- Estate Planning & Fiduciary Review
- Quantitative Portfolio & Fund Analytics
- International Tertiary Education Planning
- Direct International Property Investments
- UK & US Pension Planning & Transfers
- Portfolio Gearing & Sophisticated Investments
- Mutual Funds & Exchange Traded Funds
- Direct Share Investments
- Investment Bank Products
- Employee Benefit Schemes
- Business Assurance
- Health Care