AMA | Austen Morris Associates

Invested Together, Always

MATTHEW NEMETI
Consultant

"Just breathe and let those waves pass, like the ocean, your mind is always changing."

- Jaimal Yogis

PROFESSIONAL ACHIEVEMENTS

- Bachelor of Commerce Degree
- Channel Institute - CRM and Channel Relationships
- Peer Group - Advanced Sales Management Course
- Dynamic Seminars (Sales Training).

PERSONAL ACHIEVEMENTS

- Golf Enthusiast working towards a Pro-AM card
- Successfully completed the Toyota Warrior Race

Matthew is an international advisor and has worked closely with the global team at Austen Morris Associates since 2020. He managed and serviced a $100million book under two of the Senior Partners. During this time, he gained invaluable experience which he now applies to his own clients. Matthew has clients all over the world including the UK, Asia, Australia and Africa. He has worked closely with the Austen Morris Associates Senior Partners and Founding Senior Partner, Greg Morris.

Since 2015, Matthew has been managing client relationships and exceeding his clients' expectations where ever possible. He was selected to be a part of the high-performance team pre-COVID 19 pandemic and was going to be operating out of Shanghai. Instead, Matthew has found his roots in South Africa and has developed a local client base that he intends on servicing locally.

As a Consultant for Austen Morris Associates, Matthew helps his clients to achieve their financial goals by carefully considering their specific situation, evaluating their current needs, as well as their long-term goals, providing each client with tailored holistic investment solutions to meet their individual needs. Matthew is focused is on cultivating long-term relationships with his clients, built on the core principles of transparency, professionalism and trust.

AREAS OF SPECIALIST FOCUS

- Strong focus on Client Servicing
- Global Portfolio Management
- Retirement Planning
- Education Savings
- Portfolio Management Transfers
- International Property Investing
- Life Insurance

PRIVATE WEALTH MANAGEMENT

- Retirement Modelling & Planning
- Estate Planning & Fiduciary Review
- Quantitative Portfolio & Fund Analytics
- International Tertiary Education Planning
- Direct International Property Investments
- UK & US Pension Planning & Transfers
- Portfolio Gearing & Sophisticated Investments
- Mutual Funds & Exchange Traded Funds
- Direct Share Investments
- Investment Bank Products
- Employee Benefit Schemes
- Business Assurance
- Health Care