



MATTHEW NEMETI Consultant

“The secret to unleashing your true power is setting goals that are exciting enough that they truly inspire your creativity and ignite your passion.”

- Tony Robbins

PROFESSIONAL ACHIEVEMENTS

- | Bachelor of Commerce Degree
- | Channel Institute - CRM and Channel Relationships
- | Peer Group - Advanced Sales Management Course
- | Dynamic Seminars (Sales Training).

PERSONAL ACHIEVEMENTS

- | Golf Enthusiast working towards a Pro-AM card
- | Successfully completed the Toyota Warrior Race

Matthew Nemeti is an international Financial Advisor and Wealth Consultant at Austen Morris Associates, where he has worked closely with the group's global senior partners and advisory team since 2020. During this time, Matthew played a key role in managing and servicing a USD 100 million client portfolio under the mentorship of two Senior Partners—an experience that provided him with deep exposure to global wealth management, complex investment structures, investment tax planning, and best-in-class client service standards.

Having serviced clients since 2015, Matthew has built a strong reputation for delivering consistently high levels of care, clarity, and professionalism. His client base spans the UK, Europe, Asia, Australia, and Africa, reflecting his international outlook and ability to navigate cross-border financial planning with confidence and precision. He has also worked closely with the group's senior leadership, including Founding Senior Partner Greg Morris, further strengthening his strategic understanding of the business and its global offering.

Originally selected as part of Austen Morris Associates' high-performance international team and earmarked for an offshore role prior to the COVID-19 pandemic, Matthew has since established strong roots in South Africa, where he continues to grow and service a loyal local client base alongside his international clients.

Matthew takes a holistic and highly personal approach to financial planning. He works closely with each client to understand their unique circumstances, current needs, and long-term objectives, delivering tailored investment and retirement solutions designed to stand the test of time. His advisory style is grounded in transparency, trust, and clear communication, with clients consistently valuing his ability to explain complex financial concepts in a straightforward and accessible manner.

Focused on building long-term relationships rather than short-term outcomes, Matthew is known for his availability, attention to detail, and commitment to exceeding client expectations - qualities that have earned him the trust and confidence of clients across multiple jurisdictions.



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AREAS OF SPECIALIST FOCUS

- | Strong focus on Client Servicing
- | Global Portfolio Management
- | Retirement Planning
- | Education Savings
- | Portfolio Management Transfers
- | International Property Investing
- | Life Insurance

PRIVATE WEALTH MANAGEMENT

- | Retirement Modelling & Planning
- | Estate Planning & Fiduciary Review
- | Quantitative Portfolio & Fund Analytics
- | International Tertiary Education Planning
- | Direct International Property Investments
- | UK & US Pension Planning & Transfers
- | Portfolio Gearing & Sophisticated Investments
- | Mutual Funds & Exchange Traded Funds
- | Direct Share Investments
- | Investment Bank Products
- | Employee Benefit Schemes
- | Business Assurance
- | Health Care

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REFERENCES AND TESTIMONIALS

Austen Morris Associates have been managing my UK pension funds for over 5 years. I can only give high praise for Matthew Nemeti, who is my consultant. I am aware I am a small fish in a big pond with regards to the clients Austen Morris have but Matthew gives such a personal and professional service regardless, He takes time to explain and ensure I understand what is happening to the market and my portfolio, patiently answering my queries. I really appreciate the efficiency and commitment he gives. I trust his judgement and enjoy our regular meetings.

Iona Palmer

Matthew Nemeti has been advising me on all my offshore investments for over 3 years now and I can honestly say that he is such a huge asset to Austen Morris Associates. It's a pleasure to deal with a someone that genuinely has your best interests at heart and consequently I feel that my investments are in very safe hands. I look forward to and enjoy our regular meetings to discuss ongoing market trends and to review the progress of my funds and portfolio. In addition, he always makes himself available to answer any queries I might have in between our scheduled meetings. This is always appreciated. Matthew is a fantastic advisor, and I look forward to receiving his continuing advice in the many years to come.

Amanda Evans

I have been working with Matthew for the last few years and I can only say what a great experience it truly has been. I have had several advisors over the years, but nothing compares to the performance, level of detail and service Matthew has provided me. You have no idea how grateful I am for his dedication and sense of calm. Matthew has offered such sound advice and I can only wish for more people like him.

Dieter Kieck

I have been very pleased with the professionalism and financial advice Matthew has provided me in the past year. I also appreciate Austin Morris ' transparency in providing online access to fund performance, and regular market updates.

Justin Farnell

Matthew has been managing my local Allan Gray investment for the past 4 years. I have worked with other financial service providers in past and I can honestly say he has blown me away with the level of care and service he has provided me over the years. My investments continue to grow consistently, and he really has this ability to explain the very complicated aspects of investments, in a very simple way. Austen Morris has been a great addition to my retirement planning needs and I have been very fortunate to have had such a great experience. I really appreciate the effort and time Matthew continues to invest in me and I will remain a long standing client for the future.

Maria Goncalves