



KYLE DRAKE

Consultant

“Creativity is intelligence having fun”

- Albert Einstein

PROFESSIONAL ACHIEVEMENTS

- | BCom Intrapreneurial Management
- | Promoted to Senior Business Development Consultant within 12 months of joining AMA Africa

PERSONAL ACHIEVEMENTS

- | Level 1 Coaching Certification from Cricket South Africa(CSA)
- | Community outreach & upliftment, coaching underprivileged children with CSA
- | Took part in a 1400km, unsupported mountain bike ride from Johannesburg to Cape Town to raise awareness for the Erdheim-Chester disease.

Born and raised in Johannesburg, Kyle has always expressed a keen interest in the international trade and investment sector. He started his professional career at KLA a market research and data specialist firm. Forming part of a team involved in product testing, for new product launches, working with companies such as SA Breweries and ABSA. Kyle helped run the ABSA group account at KLA, while he was completing his Bachelor’s Degree. Kyle joined AMA Africa in 2017 as a Business Development Consultant, starting his career in the Financial Services industry with the long-term goal of becoming a qualified Consultant.

He quickly proved himself to be an extremely driven and hardworking individual who consistently meets his targets and is not afraid of a challenge. Kyle was promoted to Senior Business Development Consultant within 12 months of joining AMA Africa; he excels in building strong client relationships and displays excellent leadership qualities. As a Senior Business Development Consultant, Kyle also worked closely with the Business Development Manager and assisted in the training of new recruits. Under the guidance of Founding Senior Partner, Greg Morris, Partner and Africa Regional Manager, Ian Edwards, and Senior Consultant, Nick Pitro, Kyle has completed the rigorous AMA Consultant Training and Mentorship program.

As a Consultant for Austen Morris Associates, Kyle helps his clients to achieve their financial goals by carefully considering their specific situation, evaluating their current circumstances, as well as their long-term goals. With a client-centric focus he strives to provide each client with tailored holistic investment solutions to meet their specific needs. Kyle is focused on building sustainable relationships with his clients, built on the core principles of professionalism, transparency and trust.

AREAS OF SPECIALIST FOCUS

- | Strong focus on Client Servicing
- | Global Portfolio Management
- | Retirement Planning
- | Education Savings
- | Portfolio Management Transfers
- | International Property Investing
- | Life Insurance

PRIVATE WEALTH MANAGEMENT

- | Retirement Modelling & Planning
- | Estate Planning & Fiduciary Review
- | Quantitative Portfolio & Fund Analytics
- | International Tertiary Education Planning
- | Direct International Property Investments
- | UK & US Pension Planning & Transfers
- | Portfolio Gearing & Sophisticated Investments
- | Mutual Funds & Exchange Traded Funds
- | Direct Share Investments
- | Investment Bank Products
- | Employee Benefit Schemes
- | Business Assurance
- | Health Care