AMA | Austen Morris Associates

Invested Together, Always

RICHARD HORNSEY

Consultant

"Anything in life worth doing is worth overdoing, moderation is for cowards"

- Shane Patton

PROFESSIONAL ACHIEVEMENTS

- BCom Strategic Management
- BCom Honors
- Management of Business Development team in 2020

PERSONAL ACHIEVEMENTS

- Cycled 1,400 kms to raise awareness for Erdheim-Chester Disease.
- Cycled 1,400kms for support of Erdheim-Chester Disease.
- Cycled from Johannesburg to Saint Lucia unsupported.
- Broken 10 handicap in golf.

Richard is an international financial advisor and has worked in the Austen Morris Associates Group of Companies since 2017. Schooled at Kind Edward VII in Johannesburg, Richard has always had a keen interest in sport and team related activities. In 2012, Richard moved to England working for Arkle Partners as a business acquisition and turnaround specialist. The main role was to build broker relationships while creating a bespoke CRM system to allow for data capture and improved business owner experience. This turned out to be a pivotal choice as this is where he learned he had a keen interest in business and finance.

After 2 years in the UK, Richard returned to South Africa to complete his studies. During the final month of studies he was head hunted by Austen Morris Associates, Partner Ian Edwards to join the AMA Team. Richard was promoted to Business Development Manager where he worked closely with Founding Senior Partner, Greg Morris; Partner and Regional Manager Ian Edwards and Partner, Nick Pitro. Richard has completed the AMA consultant training and mentorship program while managing a successful business development team.

As a Consultant for Austen Morris Associates, Richard helps his clients to achieve their financial goals by carefully considering their specific situation, evaluating their current circumstances, as well as their long-term goals. With a client-centric focus he strives to not only provide each client with tailored holistic investment solutions to meet their specific needs but also build long term sustainable relationships with his clients. This long-term focus ties in with his original goals when joining AMA and is in line with his core principles: professionalism, transparency and trust.

AREAS OF SPECIALIST FOCUS

- Client Servicing
- Global Portfolio management
- Local Portfolio Management
- Financial planning

PRIVATE WEALTH MANAGEMENT

- Retirement Modelling & Planning
- Estate Planning & Fiduciary Review
- Quantitative Portfolio & Fund Analytics
- International Tertiary Education Planning
- Direct International Property Investments
- UK & US Pension Planning & Transfers
- Portfolio Gearing & Sophisticated Investments
- Mutual Funds & Exchange Traded Funds
- Direct Share Investments
- Investment Bank Products
- Employee Benefit Schemes
- Business Assurance
- Health Care